

A.T.U.

ESTIMATED CUMULATIVE RESULTS (2008-2012)

In 2014, KKR exited its investment in A.T.U. and A.T.U. is no longer reporting into the Green Portfolio Program. We appreciate A.T.U.'s contribution to the program. During its participation in the program, A.T.U. achieved the results described below.

A.T.U. is a leading independent car services provider in the German automotive aftermarket.

The information and data below relate to A.T.U.'s German footprint, which includes its headquarters, operational sites, and Estato Recycling business, as well as the fuel for the company's truck fleet in the two German logistic centers, Werl and Weiden, and its entire car fleet.

\$4.0M

IN AVOIDED ENERGY AND FUEL COSTS

9,390

METRIC TONS OF GHG EMISSIONS AVOIDED

24%

RECYCLING EFFICIENCY IMPROVEMENT

\$53.7M

RECYCLING REVENUE

Key Environmental Performance Area: GREENHOUSE GAS EMISSIONS (FACILITIES)

RESULTS

In 2012, as part of the Green Portfolio Program, A.T.U. continued actively measuring energy consumption in its stores, offices, and distribution centers. A.T.U. has calculated its energy use since 2004, illustrating the company's commitment and long-term focus on this effort.

In absolute terms, GHG emissions from A.T.U. facilities have decreased by approximately 6% compared to a 2008 baseline. Over the same time period, efficiency has improved by approximately 1% (GHGs/€1000 revenue) at facilities. This improvement in efficiency helped A.T.U. avoid an estimated €1.4 million, or approximately \$1.8 million, in costs and more than 5,190 metric tons of GHG emissions since 2008.

A.T.U.: Facility GHG Efficiency (2008 Baseline)

Estimated Results	2009	2010	2011	2012	Total
Avoided GHGs (metric tons)	410	3,320	990	470	5,190
Avoided costs	\$137,000	\$1,121,000	\$377,000	\$163,000	\$1,798,000
Change in productivity (GHGs/€1000 revenue)	-1%	-6%	5%	1%	-1%
Change in absolute GHGs	-5%	-2%	1%	0%	-6%

Notes:

- See [methodology section](#) for description of avoided and efficiency calculations.
- The total % change is aggregate change between the baseline year and the most recent year of data. All other % changes are expressed as year-over-year.
- Reported numbers are rounded and may not produce the same results when used to analyze percent changes or total impact.

ACTIONS

In 2012, A.T.U. achieved these results by implementing the following practices:

- Continued installation of new IT system in stores and offices, leading to significant energy savings

FUTURE PLANS

Through 2013 and for 2014, A.T.U. is continuing to focus on improving the energy efficiency of its facilities. As such, the company is considering or actively implementing the following practices:

- Finishing the installation of the new IT-system
- Assessing the replacement of the existing central IT hardware with a more energy-efficient solution

Key Environmental Performance Area: GREENHOUSE GAS EMISSIONS (FLEET)

RESULTS

In 2010, A.T.U. began actively measuring the efficiency of its distribution truck fleet and car fleet through the Green Portfolio Program and continued this focus in 2012. In absolute terms, GHG emissions from the distribution fleet and car fleet decreased by approximately 11% compared to a 2009 baseline. Over the same time period, efficiency improved by approximately 10% (GHGs/€1000 revenue), helping A.T.U. avoid an estimated €1.8 million, or more than \$2.2 million, in fuel costs and approximately 4,200 metric tons of GHG emissions since 2009.

A.T.U.: Fleet GHG Efficiency (2009 Baseline)

Estimated Results	2010	2011	2012	Total
Avoided GHGs (metric tons)	1,400	1,100	1,700	4,200
Avoided costs	\$656,000	\$621,000	\$955,000	\$2,233,000
Change in productivity (GHGs/€1000 revenue)	-8%	-2%	-4%	-10%
Change in absolute GHGs	-4%	-2%	-6%	-11%

Notes:

- See [methodology section](#) for description of avoided and efficiency calculations.
- The total % change is aggregate change between the baseline year and the most recent year of data. All other % changes are expressed as year-over-year.
- Reported numbers are rounded and may not produce the same results when used to analyze percent changes or total impact.

ACTIONS

A.T.U. achieved its 2012 fleet results by implementing the following practices:

- Continued implementation of eco-friendly company car policy, which focuses on more fuel-efficient vehicles
- Changed A.T.U.'s distribution fleet delivery plan, leading to fewer, more efficient trips
- Maintained regular internal collection, documentation and reporting of fuel consumption and CO2 emissions of the fleet through the online management system "ComFleet"

FUTURE PLANS

Through 2013 and for 2014, A.T.U. will be actively implementing a "Green Fleet" policy as the company continues to focus on improving the efficiency of the A.T.U. fleet.

Key Environmental Performance Area: WASTE REDUCTION (TIRE RECYCLING)

RESULTS

In 2012, A.T.U. continued focusing on recycling tires from its facilities and customers. These activities are driven by the Estato GmbH, an A.T.U. subsidiary that acts as a service provider to A.T.U. in the area of recycling, distribution and consulting. Estato collects tires, metal scrap, used batteries, oil, and paper/cardboard from both A.T.U. sites and external parties. The core of the business is centered around the collection and recycling of tires.

To measure the financial and environmental impacts of its improvements, A.T.U. measured recycling rates against a 2008 baseline. Since 2008, A.T.U. has increased its recycling in absolute terms by approximately 18%, while also improving its recycling efficiency by approximately 24% (tons of tires recycled/€1000 revenue). A.T.U.'s efforts have helped it to recycle more than 262,700 metric tons of tires and earn an estimated €40.8 million, or approximately \$53.7 million, in additional revenue since 2008.

A.T.U.: Waste Recycling (2008 Baseline)

Estimated Results	2008	2009	2010	2011	2012	Total
Waste recycled (metric tons)	48,500	54,000	51,200	52,000	57,000	262,700
Recycling revenue	\$10,500,000	\$10,800,000	\$10,900,000	\$11,000,000	\$10,500,000	\$53,700,000
Productivity improvement (tons of tires recycled/€1000 revenue)		16%	-9%	6%	11%	24%
Absolute recycling change ¹		11%	-5%	2%	10%	18%

Notes:

- See [methodology section](#) for description of avoided and efficiency calculations.
- The total % change is aggregate change between the baseline year and the most recent year of data. All other % changes are expressed as year-over-year.
- Reported numbers are rounded and may not produce the same results when used to analyze percent changes or total impact.

ACTIONS

In 2012, A.T.U. achieved these results through the following practices:

- Recycled approximately 57,000 tons of tires and recycling the three main components rubber, steel, and textile
- Expanded the sale of textile, steel wire, and rubber granulate from tire recycling
- Optimized tire granulation systems to improve efficiency and reduce idle times in certain production steps
- Opened a third machine for steel cleaning

FUTURE PLANS

Through 2013 and for 2014, A.T.U. is continuing its focus on recycling waste and is considering or actively implementing new programs, including:

- Investing in new machinery for very fine granulating of tires
- Expanding the trading business for recycled materials

A.T.U. enrolled in the Green Portfolio Program in 2011 and reported results for the third time in 2012. As mentioned above, KKR exited its investment in A.T.U. during 2014; therefore, 2012 is the final year of reportable data from A.T.U. as part of the Green Portfolio Program. Please visit A.T.U.'s website for further details on its activities, for example the recycling of retail packaging as part of the German recycling system "Duales System Deutschland GmbH."

Note: Reported numbers are rounded and may not produce the same results when used to analyze percent changes or total impact.



¹ In 2012, waste numbers reported the absolute tons of tires recycled instead of the change in proportion of waste collected that was recycled, which was reported in the previous year's GPP report.